

**Gold Coast
Industry
Forum
San Diego, CA**

08 August 2012

**Allan Stratman
CAPT, CEC, USN
Executive Officer,
NAVFAC Southwest**

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Command Overview



- **Who is NAVFAC Southwest?**
- **NAVFAC Southwest Mission**
- **NAVFAC SW Area of Responsibility**
- **What NAVFAC Southwest Buys**
- **Top 10 NAICS Codes FY2012**

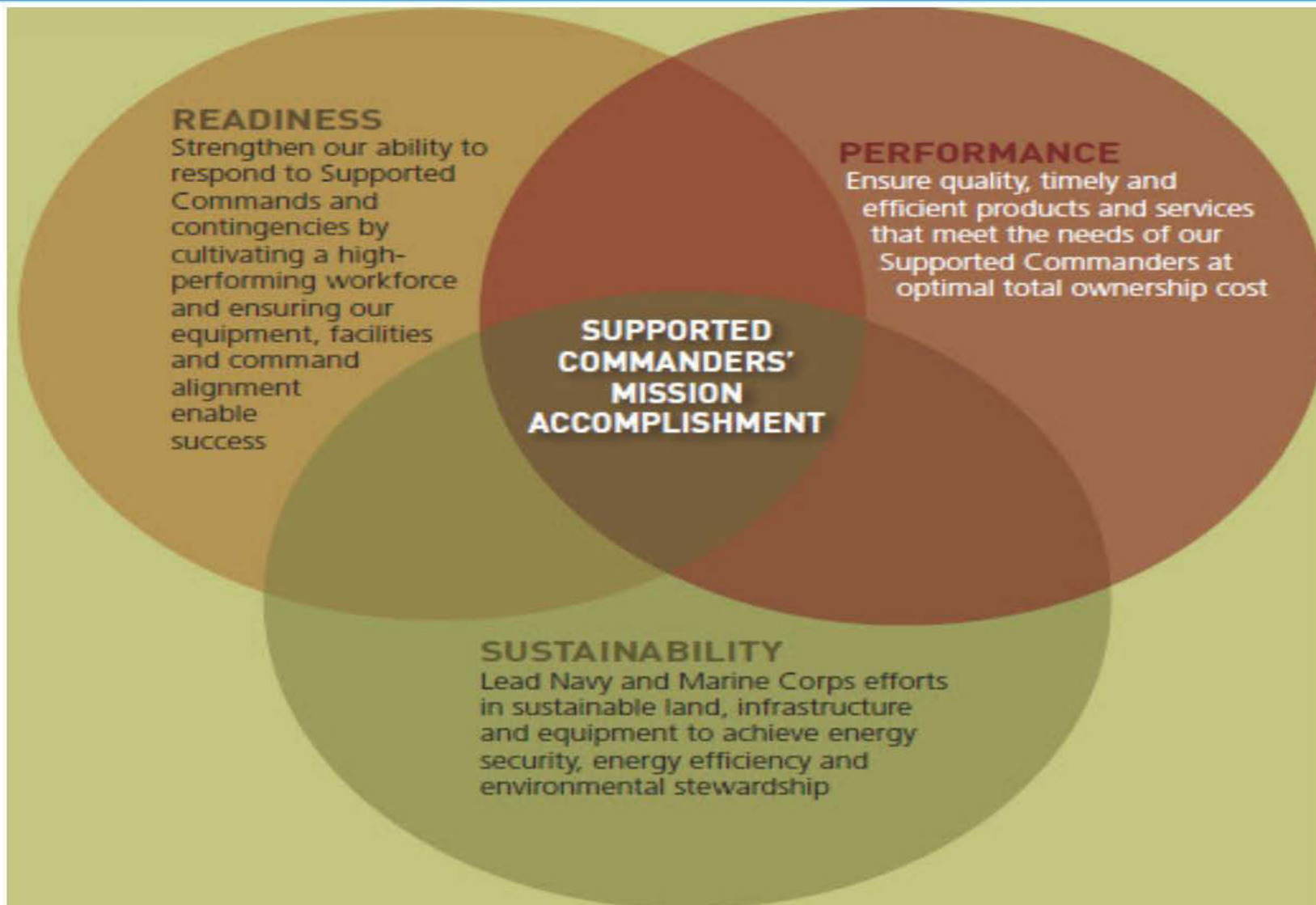
Who is NAVFAC Southwest?



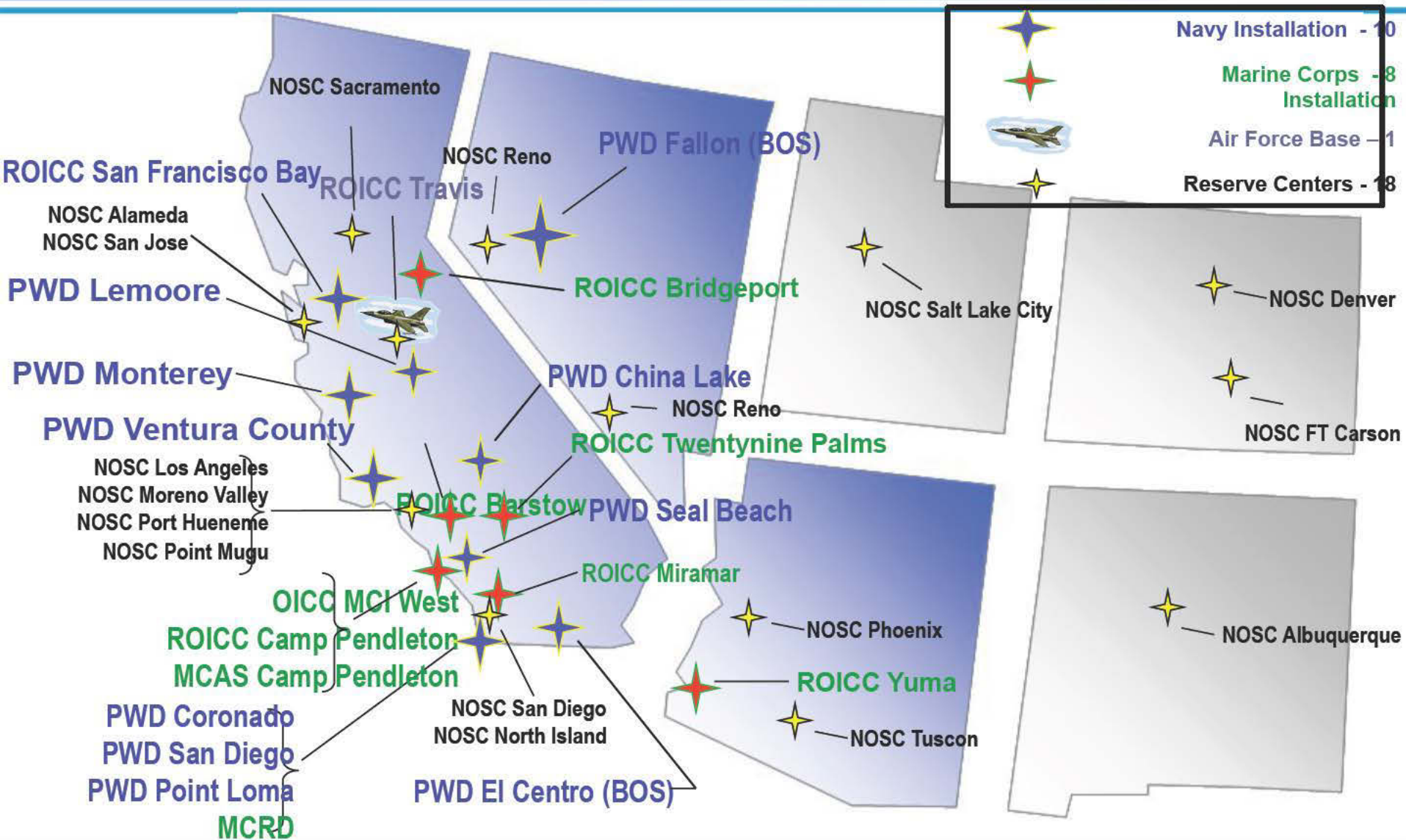
**Naval Facilities Engineering Command,
Southwest, headquartered in San
Diego, CA, provides all facilities
acquisition, installation, engineering
support, and base operating and
maintenance services required to
support Navy and Marine Corps
Servicemen ashore throughout our six-
state area of responsibility.**



NAVFAC Southwest Mission



NAVFAC SW Area of Responsibility



What NAVFAC Southwest Buys



•Capital Improvements

- Construction Services
- Architect & Engineering Services
- Design In-House
- Specialized Technical Services
- Ocean Engineering

•Environmental

- Environmental Planning/NEPA
- Environmental Compliance & Conservation
- Environmental Restoration
- Sustainable Solid Waste Management

•Public Works

- Facility Sustainment
- Utility & Energy Management
- Base Operation and Maintenance
- Facility Services

•Asset Management

- Real Estate
- Land & Installation Planning
- Facilities Planning
- Encroachment Management
- Facilities Integrated Logistics Support
- Real Property Acq, Mgmt & Disposal

NAVFAC Southwest Top 10 NAICS Codes 10/01/2011 through 07/31/2012



NAVFAC Southwest Total Spend to date: \$1,049,766,639.10 100.00%

NAICS	NAICS Description	Dollars Obligated	% of Total Spend
236220	Commercial and Institutional Building Construction	\$469,240,278.06	44.70%
561210	Facility Support Services	\$109,417,399.05	10.42%
562910	Remediation Services	\$104,033,411.69	9.91%
237310	Highway, Street, and Bridge Construction	\$69,798,303.52	6.65%
541330	Engineering Services	\$63,057,905.88	6.01%
237110	Water and Sewer Line and Related Structures Construction	\$23,856,042.91	2.27%
561720	Janitorial Services	\$23,270,571.63	2.22%
237130	Power and Communication Line and Related Structures Construction	\$22,762,213.18	2.17%
541690	Other Scientific and Technical Consulting Services	\$19,267,426.72	1.84%
237120	Oil and Gas Pipeline and Related Structures Construction	\$18,935,871.95	1.80%

Total value of Top 10 NAICS Codes

\$923,609,424.59

87.98%

NAVFAC Southwest Small Business Achievement History



Fiscal Year	Goal	Actual Awards to SB	Number of Actions	Dollars
FY2008	41.03%	41.25%	5,790	\$921,864,886.44
FY2009	41.42%	31.04%	6,549	\$853,795,555.87
FY2010	35.61%	29.19%	6,112	\$785,402,255.47
FY2011	36.00%	40.80%	5,825	\$838,491,740.07
FY2012 Through July 31, 2012	36.00%	49.03%	3,818	\$497,804,166.67
Totals			28,094	\$3,897,358,604.52
Averages (FY2008 – 2011)			5,619	\$779,471,720.90

Small Business Programs



- ***Small Business***
- ***Small Disadvantaged Business***
- ***8(a)***
- ***HUBZone***
- ***Veteran-Owned Small Business***
- ***Service-Disabled, Veteran-Owned Small Business***
- ***Woman-Owned Small Business***

Definitions for each program can be found at the SBA website www.sba.gov

***Size is determined by either total revenue or number of employees by Industry
Industries are identified by NAICS Codes.***

You can get a NAICS Code Size Table from the SBA website.

Small Business Programs Achievements



Socio-Economic Program	Goal	Achievement
Small Business	36%	49.03%
Small Disadvantaged Business	22.83%	39.65%
8(a)	NO GOAL	NO GOAL
HUBZone	10%	11.04%
Veteran-Owned Small Business	NO GOAL	NO GOAL
Service-Disabled Veteran-Owned Small Business	3%	2.27%
Woman-Owned Small Business	6.5%	7.41%
		Data as of July 31, 2012

QUESTIONS?

